



Subject: EAX Reference

We have been using Enterprise Access (EAX) since September of 2001. It has changed the way we do business at Haldex Hydraulics. Our enterprise data is now available to a whole host of users far beyond our four walls.

EAX has been a cornerstone of our SCIP program (Supply Chain Improvement Program). Our suppliers are now able to come online and see real time scheduling information, supplier manuals, and much more.

For our sales force, EAX has allowed reps to see their orders and be able to respond to their customers in a timely manner. Also, our reps use EAX to enter their forecast data. Since forecasting was previously done with spreadsheets, real time updates via the internet proved to be a huge improvement to the process.

Although we initially saw EAX as a solution for our external users via the internet, we have found it extremely useful for our intranet users. Our inside users gain access to their personnel and even access to our ERP data in a web browser environment.

The support for EAX has been outstanding. They have responded quickly to any reported problems and efficiently delivered them to my system.

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